

BOUT



This audience report details the digital activities for *RV PRO*. This report is produced monthly to provide certified data that is current, accurate, and consistent with the integrity of the publisher's delivery and reporting protocols and disciplines.

The publisher requests specific demographic detail from each individual recipient, and representative demographics reported herein are based on an aggregate of magazine subscribers, eNewsletter subscribers and those active in the industry.

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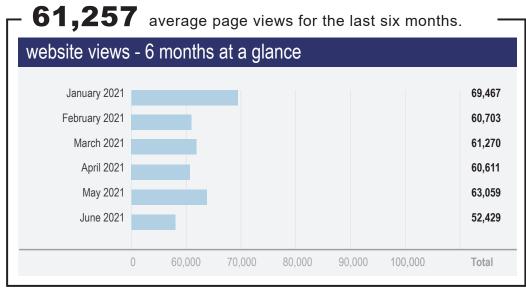
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### Digital Highlights - Inbound

\*Inbound Programs capitalize on "inbound" traffic to rv-pro.com.







# **Digital Highlights – Outbound**\*Outbound Programs delivered via eblasts to RV PRO's extensive and market-active email list.

### Digital Guarantee Logic

Digital advertising rates are based on guaranteed delivery to 10,000 industry professionals. Any distribution above the guaranteed amount is bonus and not considered part of the advertising guarantee. \*Publisher may exceed the minimum guaranteed delivery without increasing advertising rates.

#### **ENEWSLETTER**



	Total Delivered (Average)	Total Opens (Average)	Open Rate (Average)
January (2021)	10,836	3,094	28.55%
February (2021)	10,828	3,084	28.48%
March (2021)	10,760	2,965	27.56%
April (2021)	10,737	3,076	28.65%
May (2021)	10,669	3,035	28.45%
June (2021)	10,622	2,915	27.45%

#### PRODUCTS & DEALS



	Total Delivered (Average)	Total Opens (Average)	Open Rate (Average)
January (2021)	14,016	2,777	19.81%
February (2021)	13,969	2,765	19.79%
March (2021)	13,919	2,737	19.66%
April (2021)	13,834	2,652	19.17%
May (2021)	13,644	2,278	16.70%
June (2021)	13,535	2,765	20.43%

## Representative Digital Audience Demographics Areas of Business Activities

	Aleas of dusiness activities
RV Dealership	34.8%
RV Parts/Accessories Retailer	42.3%
RV Service/Repair Shop	48.0%
RV Rentals	10.7%
RV Rolling Stock Manufacturer	5.3%
RV Parts/Accessories Manufacturer	10.7%
RV Parts/Accessories Distributor/Supplier	14.9%
RV Storage Facility	12.7%
RV Resort or Developer	5.9%
Manufacturer's Representative	7.0%
Consultant	6.6%
Financial/Insurance Institution	3.3%
Business Services	4.4%
Advertising/PR Agency	2.6% AUDIENCE
RV Trade Association	I certify that this information is correct and complete.
Trailer Dealer (Not RV)	7.8%
Trailer Manufacturer (Not RV)	2.2% Sori tarstad
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**Chris Cieto** 

**PUBLISHER** 

Lori Farstad

**VICE PRESIDENT, AUDIENCE & EVENTS** 

Related Industry

8.1%

 $<sup>^{\</sup>star}$  Total equals more than 100% because readers check all of the categories that apply.